

Contractor	Horwitz	Kraft	Schadegg
Base Bid	\$33,280.00	\$33,900.00	\$39,540.00
General Cost (AMJ)	Included	Included	\$2,425.00
Base Bid Total	\$33,280.00	\$33,900.00	\$41,965.00

Base Bid Breakdown

Labor Hours	97	98	170
Labor Cost	\$13,710.00	\$13,850.00	\$24,565.00
Material Cost	\$1,550.00	\$2,250.00	\$2,200.00
Equipment Cost	\$18,020.00	\$17,800.00	\$15,200.00
Base Bid Total	\$33,280.00	\$33,900.00	\$41,965.00

Alternative Pricing

Option #1 for Crane Service	Included in PTI Pricing	Included in PTI Pricing	Included in PTI Pricing
Option #2 for modifying the roof box	\$240.00	\$450.00	\$2,200.00
Option #3 for 8hr 7x24	\$425.00	\$490.00	\$455.00
Option #4 for (1) year warranty extension	\$2,412.00	\$3,200.00	\$2,587.00

Base Price plus Option #2	\$33,520.00	\$34,350.00	\$44,165.00
Base Price plus Option #2, #3	\$33,945.00	\$34,840.00	\$44,620.00
Base Price plus Option #2, #3, #4	\$36,357.00	\$38,040.00	\$47,207.00

Recommendations:

(1) We recommend that Horwitz be awarded the contract based on overall pricing and their ability to complete this project. Horwitz has a strong background in data center HVAC equipment and refrigerant piping installation. They can also offer ongoing maintenance agreements.

(2) We recommend that you accept the optional pricing to modify the existing roof box to incorporate a removable top.

(3) We believe that the pricing offered for the 8hr response time for service is fair and that this option should be accepted. Note that you have a redundant cooling unit to support the room so this option could be omitted for cost savings.

(4) We believe that the pricing for the extended (1) year warranty is fair and should be accepted. This would keep all the service/warranty items under one source for the first (2) years. An option to this would be to competitively bid the service/warranty after the first year.